



Upcoming Listing- Register Your Interest Now !

\$33 Million Revenue, \$7M EBITDA, Multi-Location MSO with Medical Clinics in the Mid-Atlantic Region

American HealthCare Capital & PRIME exits, is pleased to offer a health care Management Services Organization (MSO), providing best-in-class non-clinical, administrative support services to physicians, physician assistants, nurse practitioners, and physiotherapists, across three business lines – Chronic Care, Acute Care, and Preventive Care – including an Internal Lab, offering exceptional support for routine tests, while facilitating access to vaccines and medications.

The company's current business model is an on-demand healthcare platform built with flexibility in mind to adapt to the Client's availability and Market needs, aiming to offer superior service compared to competitors, working on a pre-defined schedule model. The business mix comprises 32 urgent care providers and ten primary care providers, with an additional seven urgent care sites already in the pipeline to expand the business further.

Since 2015, with an initial yearly gross revenue of \$ 4.5 MM, this MSO had an average organic growth of 20% annually. In 2023, they are on track to generate \$25 MM, with a normalized EBITDA of \$3 MM, and in 2024, they are on track to collect \$30 MM, with an EBITDA of \$ 6 MM. The revenue for 2024 is expected to grow to \$40M and the EBITDA to \$7M through when the company completes acquisition of a competitor medical group by the end of 2023.

The MSO partners, who want to stay in the business, are looking for a strategic Partner with the suitable infrastructures and experience to scale the business from the current \$25MM to \$ 100MM and above, with the vision to grow to a national scale.

The asking price for this opportunity is \$70 million.

To register your interest and be first to receive the Confidential Information Package, please email the listing advisor Dr. Allen Nazeri Allen@Pexits.com or Allen@Achteam.com